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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0388
April 29, 1988

MARCH

	CANADIAN PRODUCERS 1988	1987	Change %	UNITED STATES PRODUCERS 1988	1987	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1988	1987	Change %
Beginning Inventory	1,120,420	1,479,403	-24.3%	202,661	389,932	-48.0%	1,323,081	1,869,335	-29.2%
(+) Production	917,968	782,426	17.3%	148,975	123,578	20.6%	1,066,943	906,004	17.8%
(-) Ending Inventory	1,373,727	1,410,207	-2.6%	178,268	352,773	-49.5%	1,551,995	1,762,980	-12.0%
(=) Total Disappearance	664,661	851,622	-22.0%	173,368	160,737	7.9%	838,029	1,012,359	-17.2%
(-) Exports	375,183	387,791	-3.3%	53,429	20,836	156.4%	428,612	408,627	4.9%
(=) Disappearance-Canada & United States	289,478	463,831	-37.6%	119,939	139,901	-14.3%	409,417	603,732	-32.2%

NINE MONTHS (JULY-MARCH) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1987/88	'86/87	Change %	UNITED STATES PRODUCERS 1987/88	'86/87	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1987/88	'86/87	Change %
Beginning Inventory	1,259,676	1,690,234	-25.5%	219,620	294,222	-25.4%	1,479,296	1,984,456	-25.5%
(+) Production	6,160,382	5,508,867	11.8%	1,130,518	1,002,446	12.8%	7,290,900	6,511,313	12.0%
(-) Ending Inventory	1,373,727	1,410,207	-2.6%	178,268	352,773	-49.5%	1,551,995	1,762,980	-12.0%
(=) Total Disappearance	6,046,331	5,788,894	4.4%	1,171,870	943,895	24.2%	7,218,201	6,732,789	7.2%
(-) Exports	2,707,479	2,326,062	16.4%	418,875	376,265	11.3%	3,126,354	2,702,327	15.7%
(=) Disappearance-Canada & United States	3,338,852	3,462,832	-3.6%	752,995	567,630	32.7%	4,091,847	4,030,462	1.5%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1987/88	1,235	1,210	1,206	1,361	1,551	1,411	1,200	1,323	1,552			
FY 1986/87	1,885	1,921	1,811	2,092	2,365	2,101	1,817	1,869	1,763	1,510	1,581	1,479

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

MARCH 1988

	PRODUCTION		ENDING INVENTORY March 31				DISAPPEARANCE	
	1988 MAR	1987	MINE SITE	OFFSITE	1988	1987	1988 MAR	1987
MURIATE								
Special Standard	14,065	47,836	12,561	20,605	33,166	42,546	15,461	43,205
Standard	323,484	210,835	242,443	188,176	430,619	426,725	317,926	339,073
Chemical	5,654	10,058	5,329	3,385	8,714	13,932	9,689	9,603
Coarse	285,239	238,923	75,668	344,619	420,287	407,358	144,394	190,002
Granular	332,327	311,763	192,071	301,909	493,980	558,644	265,729	340,490
Soluble	79,558	64,561	51,553	77,869	129,422	246,225	53,199	60,260
Sulphates	26,616	22,028	21,962	13,845	35,807	67,540	31,631	29,726
TOTAL:	1,066,943	906,004	601,587	950,408	1,551,995	1,762,970	838,029	1,012,359

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		MARCH	
	1988 MAR	1987	1988 MAR	1987	1988 MAR	1987	1988 MAR	1987	1988	1987
MURIATE										
Special Std	-	-	14,852	42,586	-	-	-	-	14,852	42,586
Standard	29,093	43,546	258,422	290,676	24,809	15,103	333	325	312,657	349,650
Chemical	-	-	-	-	4,632	8,648	113	414	4,745	9,062
Coarse	128,256	191,347	12,967	17,056	-	-	-	-	141,223	208,403
Granular	181,420	248,267	69,545	38,730	-	-	-	-	250,965	286,997
Soluble	39,076	38,822	11,182	6,715	10,956	9,736	8,033	-	69,247	55,273
Sulphates	17,466	15,524	14,234	12,125	659	241	-	-	32,359	27,890
TOTAL:	395,311	537,506	381,202	407,888	41,056	33,728	8,479	739	826,048	979,861

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

MARCH 1988

	PRODUCTION		ENDING INVENTORY March 31				DISAPPEARANCE	
	1988 MAR	1987	MINE SITE	OFFSITE	1988	1987	1988 MAR	1987
MURIATE								
Special Standard	14,065	47,836	12,561	20,605	33,166	42,546	15,461	43,205
Standard	282,723	181,628	185,534	188,085	373,619	300,521	275,050	294,546
Chemical	4,793	8,472	3,810	3,385	7,195	11,728	8,819	7,631
Coarse	268,803	228,969	72,162	344,245	416,407	403,523	127,470	170,837
Granular	274,338	254,512	120,109	301,905	422,014	406,706	189,717	278,404
Soluble	73,246	61,009	43,457	77,869	121,326	245,173	48,144	56,399
TOTAL:	917,968	782,426	437,633	936,094	1,373,727	1,410,197	664,661	851,622

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES MARCH	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1988 MAR	1987	1988 MAR	1987	1988 MAR	1987	1988 MAR	1987	1988	1987
MURIATE										
Special Std	-	-	14,852	42,586	-	-	-	-	14,852	42,586
Standard	15,001	33,422	245,332	283,833	11,980	9,873	-	-	272,313	327,128
Chemical	-	-	-	-	3,825	7,304	113	414	3,938	7,718
Coarse	111,341	182,560	12,967	17,056	-	-	-	-	124,308	199,616
Granular	129,887	196,036	43,828	37,187	-	-	-	-	173,715	233,223
Soluble	35,549	38,822	11,182	6,715	9,780	9,736	7,978	-	64,489	55,273
TOTAL:	291,778	450,840	328,161	387,377	25,585	26,913	8,091	414	653,615	865,544

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

MARCH 1988

	PRODUCTION		ENDING INVENTORY March 31				DISAPPEARANCE	
	1988 MAR	1987	MINE SITE	OFFSITE	1988	1987	1988 MAR	1987
MURIATE								
Standard	40,761	29,207	56,909	91	57,000	126,204	42,876	44,527
Chemical	861	1,586	1,519	-	1,519	2,204	870	1,972
Coarse	16,436	9,954	3,506	374	3,880	3,835	16,924	19,165
Granular	57,989	57,251	71,962	4	71,966	151,938	76,012	62,086
Soluble	6,312	3,552	8,096	-	8,096	1,052	5,055	3,261
Sulphates	26,616	22,028	21,962	13,845	35,807	67,540	31,631	29,726
TOTAL:	148,975	123,578	163,954	14,314	178,268	352,773	173,368	160,737

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		MARCH	
	1988 MAR	1987	1988 MAR	1987	1988 MAR	1987	1988 MAR	1987	1988	1987
MURIATE										
Standard	14,092	10,124	13,090	6,843	12,829	5,230	333	325	40,344	22,522
Chemical	-	-	-	-	807	1,344	-	-	807	1,344
Coarse	16,915	8,787	-	-	-	-	-	-	16,915	8,787
Granular	51,533	52,231	25,717	1,543	-	-	-	-	77,250	53,774
Soluble	3,527	-	-	-	1,176	-	55	-	4,758	-
Sulphates	17,466	15,524	14,234	12,125	659	241	-	-	32,359	27,890
TOTAL:	103,533	86,666	53,041	20,511	15,471	6,815	388	325	172,433	114,317